

Exhibit 12

64 Stage Lane
Staten Island, NY 10304
Home 718-273-0980

Robert B. Stephen

Objective

To secure a position in your organization where my knowledge, expertise and organizational skills may contribute to the growth of your company.

Professional experience

1985 - 1997 Universal Transport (NJ) Corp. Fort Lee, NJ
Assistant Operations Manager

- Coordinated with the Charterers and ship owners to ensure smooth operation of loading and unloading cargo.
- Resolved any and all ongoing problems which would hinder a smooth operation.
- Provided suppliers and surveyors with daily updates on vessel scheduling (e.g. eta, etd, loading and unloading of cargo)
- Prepared documentation, including Bills of Lading, in conjunction with Letter of Credit terms and conditions, for bank negotiation.
- Calculated and billed customers for freight and commission charges.
- Supervised Mail / Messenger operations.

1977 - 1985 Universal Transport (NJ) Corp. Fort Lee, NJ
Traffic Manager

- Responsible for booking freight for door to door exportation.
- Arranged for inland trucking for said shipments.
- Provided customers with daily updates of shipment status.
- Prepared export documentation, including consul documents (when required) for bank negotiation.

Education

1980 World Trade Institute. New York, NY
Export Documentation and Traffic

1977 Brooklyn Technical High School, Brooklyn, NY
Diploma, Academic Course

Skills

Technical expertise in the movement of bulk liquids (e.g. oils, tallow)

References

Furnished upon request.

